

Troll is currently seeking a technically-sophisticated **PROJECT MANAGER** with the ability to manage complex multi-phase projects. Will act as the primary customer contact on status and performance of active projects and fulfill customer needs to ensure their satisfaction and continued business. Candidate must demonstrate the ability to work with customers in government, military, and paramilitary organizations, managing their expectations to achieve success.

Troll is a worldwide leader in the development high-speed air-to-ground data links, tracking antennas and control systems, designed to deliver image intelligence, surveillance and reconnaissance, from manned and unmanned aircraft, land and marine vehicles. Troll employees work in a truly exciting industry, with enormous growth potential. Troll products are used by foreign and domestic militaries, commercial broadcasters, police, fire, and search and rescue organizations all over the world.

The position of Project Manager is supported by the engineering and system integration teams to evaluate customer requirements and develop/create solutions. Candidate must be a technically-adept leader who listens to customers, clearly communicates objectives, and works to accomplish their goals.

RESPONSIBILITIES and EXPECTATIONS

In the first 30 days, a successful candidate will have:

- Demonstrated their ability to function in a fast-paced environment with emphasis placed on creativity and innovation.
- Demonstrated a strong technical understanding of communications, microwave, and airborne surveillance applications and systems.
- Begun to secure and maintain relationships in and outside the company.
- Sought out customer feedback regarding satisfaction, communication, on time delivery, and opportunities for improvement.

In the first three months, a successful candidate will have:

- Worked with Export Compliance to ensure adherence to ITAR/FAR/DoD and other regulatory agency guidelines and standards as required.
- Coordinated efforts with sales department to review and validate cost estimates, reports, and other documentation.
- Developed and begun implementing strategy to improve customer satisfaction and on time delivery.
- Concatenated data across multiple departments to track program/project progress and report status to appropriate managers, teams, and customers.

In the first six to twelve months, a successful candidate will have:

- Demonstrated pattern of overseeing projects that meet requirements, are completed on time, and are completed within budget.
- Built and maintained strong relationships with existing, new, and potential customers.
- Coordinated efforts with multiple technical and departmental managers for resource allocation, strategic planning, and scheduling to ensure 100% on time delivery and customer satisfaction.

Must be a U.S. citizen or Green Card holder for authorized access to controlled technology/data as subject to ITAR as well as possess both a valid driver's license and passport. This position reports to the VP of Operations and requires the utmost in loyalty and integrity with strategy for managing key customer accounts and relationships. Compensation is commensurate with experience. Position location is in Valencia, CA.

Relocation is not available for this position.